

Get savvy...

about your utility supply chain.



Energy Procurement Options for Large Users

When:	Tuesday, February 16, 2010 8:30 - Registration, Coffee, Donuts 9:00 - Presentation 10:00 - Private meetings to calculate your organization's potential savings
Where:	Community Education Council 4 Erie Avenue St. Marys PA
Cost:	No charge, but registration is required
Who should attend:	Company owners, presidents, general managers, or anyone involved in energy procurement. Manufacturers with natural gas or electricity bills over \$20,000 per year.
What to bring:	Your most recent gas and electric bill
Hosts:	Clearfield County Economic Development Corporation Northwest PA Industrial Resource Center (NWIRC)

Manufacturers can be at risk when utility costs fluctuate. But large energy consumers have choices. Learn to leverage your position and shop for better rates.

Here's how: Natural gas and electricity market prices have fallen dramatically in the past 6 months. With Pennsylvania's electricity rate caps removed in some parts of the state, and due to expire in others, large users are uniquely poised to both negotiate and lock in their post-deregulation rate timed when the market is low. Now is also the perfect time to take advantage of these low prices by locking in a future gas rate, too.

NWIRC has partnered with [NorthEast Energy Advisors \(www.northeastenergyadvisors.com\)](http://www.northeastenergyadvisors.com), a Pennsylvania energy advisory and procurement firm, to bring current information, strategies, and purchasing options to our clients and other manufacturers in northwest Pennsylvania.

Benefits include:

- Establish budget certainty by securing a locked-in rate
- Make the best decisions for *your* company, rather relinquishing decisions to an aggregator
- Plan for unexpected production changes without expensive penalties
- Assure that an energy EXPERT is looking after your load
- Never pay a retainer fee!

Participants will learn about the options for locked-in rates, or floating the market, swing provisions, and will receive the lowest-cost, most competitive natural gas and electricity supply prices available from the marketplace. After the presentation will be time for questions and answers. Northeast Energy Advisors will meet individually and confidentially with interested companies. They will review your gas and electric bills and outline the options for using your leverage as a large user to establish stronger buying power.

There is no cost to attend the program, but pre-registration is required. It would be helpful to bring a recent copy of your gas and electric bills to the workshop.

**To register, email jmiller@nwirc.org or call
Jean at NWIRC, 814-456-6299.**

